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Insurance Business
America names
National Risk
Management Services
as one of the top 60
specialist brokerages
in 2017

[Link to article](#)

Monthly Quotes

"Opportunity is missed
by most people because
it is dressed in overalls
and looks like work."

Thomas A. Edison



Celebrating our
agency's 25th
anniversary
in 2017

Customer Testimonial

"NRMS has gone above

Your time is precious, so we aim to focus on topics in our newsletter that impact you.

Are you are attending MATS or TCA?

If yes, let us know so we can say hello - [click here](#)

If you have an insurance question, or just want to talk to someone that cares about trucking as much as you do, call us at (800) 747-6247.



Captives are the new mainstream for trucking - April 4 Lunch & Learn in Columbus, OH

It is a common misconception that captive insurance programs are only available for large trucking fleets. This is simply not true, **captives are being utilized by motor carriers of all sizes.**

Captives have become such a pervasive risk management tool in trucking that they are no longer viewed as an "alternative" risk finance solution -- **captives are mainstream.**



Join us over lunch to learn about captive options for motor carriers:

- Captive basics: What is a captive insurance program? How does it work?
- Benefits: Premium reduction, tax advantages, exclusivity to best practices
- Captive myths: Separating fact from fiction
- Panel discussion: Motor carrier captive member and captive underwriter

Is a captive insurance program right for your truck line? Take the first step to find out...

The event will be held at the Columbus-Polaris Four Points by Sheraton on Tuesday April 4 from 11:30am to 1:00pm. There is no cost to attend.

[Click for registration information](#)



Have you made the switch to ELDs?

Sentry, a leading truck insurer, released a new safety bulletin that addresses issues associated with the Electronic Logging Device

and beyond our expectations not only to earn our business but retain it. They are very informational and put 100% into their clients without hesitation. They keep us updated in every aspect of the transportation business, CMP Express wholeheartedly endorses NRMS."

-Corrine Patterson,
CMP Express LLC

More Testimonials

Fast Facts...

Traffic fatalities topped 40,000 in 2016

That marks a 6% increase over 2015, and a 14% increase over 2014 - the most dramatic two-year escalation since 1964 - 53 years.

National Safety Council

This is a stark reminder that trucking is a dangerous profession.

Are you certain that your drivers and Owner Operators are covered if they are injured while on the job?

Are you sure?

Contact us to confirm your exposures and coverage needs

(ELD) mandate. The bulletin covers what you need to know in order to successfully deploy an ELD solution including:

- Implementation timelines
- Device requirements
- Documentation that must be maintained by the driver
- Direction on what you should consider when selecting and piloting an ELD
- How to overcome some of the implementation challenges to make your switch to ELDs a success



[Read more](#)



Trucking exec 'stuns' senator with safety stats

A leading Senate proponent of more strict truck safety regulations called it "stunning," after hearing the details of fleet-wide accident reductions through investment in advanced safety systems.

The CEO of one of the country's largest trucking companies quickly explained that the trucking industry didn't need more regulations, just the "right" ones.

[Read more](#)



Managing shipping contracts - Join the Great West webinar to learn more

Great West Casualty Company and its representative agencies are pleased to offer the Great West Performance Series (GPS) webinars that cover the issues important to the trucking industry. The March webinar will provide insight into the issues surrounding shipping contracts. Some of the items this webinar will cover include:

- Bill of Ladings as Contracts
- 14101 Contracts
- Map 21 Compliance
- Contract Provisions Which Require Extra Attention



This webinar will last approximately one hour. Those who sign up for the class will receive a follow-up email with the webinar link and the phone conference numbers. Click on the link below to register.

Webinar: 10am Central Time, Wednesday, March 29, 2017

[Click here to register](#)

**Request a
Truck Insurance Quote**



Truck depreciation jumped in 2016

J.D. Power commercial vehicle senior analyst and product manager Chris Visser says the average 3- to 5-year-old sleeper brought 12.5 percent less retail money in 2016, which translates to a loss of \$8,803.

"This difference is substantial, but notably smaller than the drastic 30 percent year-over-year change in auction pricing for these same trucks," he adds.

Through the auction channel, Visser notes, 3- to 5-year-old trucks lost about \$16,500 of their value from January to December 2016 - about 33 percent for the year.



This update serves as a reminder to review your equipment values on a yearly basis to insure it at an accurate amount!

[Read more](#)



Congratulations to Atlas Trucking - Named 1 of 10 best trucking companies in Michigan



Congratulations to our friends at Atlas Trucking for being named 1 of the 10 best truck-lines in Michigan!!!

NRMS is proud to call Atlas Trucking a client.

"National Risk Management has been a blessing and a benefit. The value added care for customers is outstanding." Gary Strauss, Atlas Trucking Co LLC

[Read more](#)

Thanks for taking the time to read our newsletter.

Your insurance risk managers...

Lee Bolko
Mike Bush
Steve Libertore
Tom Lucci

Your safety specialist....

Pat Dull

In over 20 years as a trucking specific insurance agency, we have helped over 500 fleets and 10,000 owner operators drive down losses and find the best transportation coverage available!

This newsletter is sent to highlight potential issues and should not replace legal or agent advice.